

## ZSM 2020/2021 Monthly and Annual Growth Comparisons

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	2020		2021		
	Credits/Revenue	Venmo	Credits/Revenue	Venmo	
January	8,655.99	\$975.50	\$62,134		
February	18,105.70	\$2,017	\$22,499		
March	22,725.69	\$1,059.28	\$47,085		
April	6,397.16	\$1,397.70	\$48,333		
May	4,201.05	\$3,016.60	\$45,686		
June	15,987.16	\$4,050	\$50,025		
July	20,024.72	\$5,568.22	\$41,907		\$24,562.00 is total Venmo income up to 7/28/2
Aug	15,744.04	\$13,509.50	\$19,129		
Sept	27,035.00	\$8,893.39	\$64,206		
Oct	26,784.52	\$2,650	\$38,228		
November	45,504.08	\$1,600	\$82,382		
December	24,720.23	\$2,260.59	\$15,606		\$14,613.00 Total Venmo Income 7/28/21 to end
venmo Expenses					
<b>Total</b>	<b>\$235,885.34</b>	<b>\$46,997.78</b>	<b>\$537,220.00</b>		<b>\$39,175.00</b>
<b>Gross sales</b>	<b>\$282,883.12</b>		<b>\$576,395.00</b>		
<b>% Growth, YTY</b>	<b>204%</b>				

### 2021 Averages:

As of late July 2021:

Average Month in 2021:

\$45,381

As of 12/31/21

Average Month in 2021:

\$48,032.92